1 2 3 4 UNITED STATES DISTRICT COURT 5 DISTRICT OF NEVADA 6 7 V5 TECHNOLOGIES, LLC d/b/a COBALT Case No. 2:17-cv-02349-KJD-VCF DATA CENTERS, 8 **ORDER DENYING PLAINTIFF'S** Plaintiff, **MOTION IN LIMINE** 9 v. 10 SWITCH, LTD., 11 Defendant. 12 Before the Court is Plaintiff's Motion in Limine No. 1 to Exclude the WiredRE Report 13 (ECF #439). Defendant responded in opposition (ECF #484). 14 Factual and Procedural Background 15 In 2013 Plaintiff V5 Technologies, LLC d/b/a Cobalt Data Centers ("Cobalt") hired 16 WiredRE, a consulting company to issue a report concerning the challenges facing its business. 17 (ECF #439, at 5). Cobalt gave WiredRE access to its facility and permitted WiredRE to 18 interview its employees and review its business plan and sales/marketing data. (ECF #484, at 4). 19 Cobalt argues that the report is inadmissible because it is hearsay, does not constitute a business 20 record exception to hearsay, and is substantially more prejudicial than probative. Defendant 21 Switch, Ltd. ("Switch") argues that the report is not hearsay, is admissible under Federal Rule of 22 Evidence 801(d)(2)(c), and is not substantially more prejudicial than probative. 23 II. Legal Standard 24 "A motion in limine is a procedural mechanism made in advance to limit testimony or 25 evidence in a particular area" and is "entirely within the discretion of the Court." Diamond X 26 Ranch LLC v. Atlantic Richfield Co., No. 3:13-cv-00570-MMD-WGC, 2018 WL 2127734, at *1 27 (D. Nev. May 8, 2018). "To exclude evidence on a motion in limine, 'the evidence must be

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inadmissible on all potential grounds." Id. (quoting Indiana Ins. Co. v. General Elec. Co., 326 F.Supp.2d 844, 846 (N.D. Ohio 2004)). III. <u>Analysis</u> The Court cannot find that the WiredRE report is inadmissible on all potential grounds. Even if introduced to prove the truth of the matter asserted, the consultant's report is a statement that is not hearsay. "Multiple courts, including the Ninth Circuit, have concluded that a consultant was a company's agent under FRE 801(d)(2), such that the consultant's statements were admissible as statements of a party-opponent." Federal Trade Commission v. Qualcomm <u>Inc.</u>, No. 17-cv-00220-LHK, 2018 WL 6576029, at *2 (N.D. Cal. Dec. 13, 2018); see also Sabel v. Mead Johnson & Co., 737 F.Supp. 135, 139 (D. Mass. 1990). In Reid Bros. Logging Co. v. Ketchikan Pulp Co., a report by a consultant was admitted. 699 F.2d 1292, 1306 (9th Cir. 1983). The creator was given "access to all of [the company's] books and records, and he was accompanied by [the company's] employees on visits" to their premises. Id. The report was then circulated to the company's officers and managers. Id. Cobalt hired WiredRE to create the report and its author was granted access to the facility to make his findings. As such, the report is admissible. IV. Conclusion Accordingly, IT IS HEREBY ORDERED that Plaintiff's Motion in Limine No. 1 to Exclude the WiredRE Report (ECF #439) is **DENIED**. Dated this 10th day of November, 2021. Kent J. Dawson United States District Judge

¹ The creator of the report was the employee of the company's parent company. While he was not a completely disinterested third party like WiredRE was, the Court finds the analysis applicable to this situation.